

### SISTEM INFORMASI PERUSAHAAN

- Konsep dan definisi
- Evolusi SI eksekutif dan SI perusahaan
- Peran eksekutif dan kebutuhan informasi
- Karakteristik dan kemampuan sistem pendukung eksekutif
- Perbandingan dan integritasi SI eksekutif dengan SPK
- Soft informasi dalam SI
- Lahirnya SI perusahaan : PLM, BPM dan BAM

Referensi lihat SAP : [5] Bab 8, [7] Chapter 8



#### **Concepts and Definitions**

- Executive information systems (EIS)
- Executive support systems (ESS)
- Enterprise information systems (EIS)

### **Evolution of Executive and Enterprise Information Systems**

- DSS and ODSS
- 1980s: Top execs get Executive Information Systems
- 1995+'s: Move to everybody's information systems and enterprise information systems
- Definitions follow



### Executive Information System (EIS)

- A computer-based system that serves the information needs of top executives
- Provides rapid access to timely information and direct access to management reports
- Very user-friendly, supported by graphics
- Provides exceptions reporting and "drill-down" capabilities
- Easily connected to the Internet
- Drill down

#### **Executive Support System (ESS)**

Comprehensive support system that goes beyond EIS to include

- Communications
- Office automation
- Analysis support
- Intelligence

#### Sistem (Pengantar) Penunjang Keputusan

### **Enterprise Information System**

- Corporate-wide system
- Provides holistic information
- From a corporate view
- Part of enterprise resource planning (ERP) systems
- For business intelligence
- Leading up to enterprise information portals and knowledge management systems



### **Executives' Role and Their Information Needs**

- Decisional Executive Role (2 Phases)
  - 1. Identification of problems and/or opportunities
  - 2. The decision of what to do about them
- Flow chart and information flow (Figure 8.1)
- Use phases to determine executives' information needs

#### Sistem (Pengantar) Penunjang Keputusan

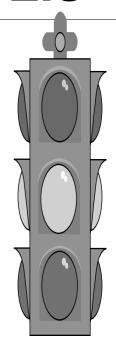
### Methods for Finding Information Needs

- Wetherbe's Approach
  - 1. Structured Interviews
    - IBM's Business System Planning (BSP)
    - Critical Success Factors (CSF)
  - Ends/Means (E/M) Analysis
  - 2. Prototyping
- Watson and Frolick's Approach
  - Asking (interview approach)
  - Deriving the needs from an existing information system
  - Synthesis from characteristics of the systems
  - Discovering (Prototyping)
    - Ten methods
- Other Methods



### **Characteristics of EIS**

- Drill down
- Critical success Factors (CSF)
- Status access
- Analysis
- Exception reporting
- Colors and audio
- Navigation of information
- Communication



### Critical Success Factors (CSF)

#### Monitored by five types of information

- 1. Key problem narratives
- 2. Highlight charts
- 3. Top-level financials
- 4. Key factors (key performance indicators (KPI))
- 5. Detailed KPI responsibility reports

#### Sistem (Pengantar) Penunjang Keputusan

### Characteristics and Benefits of EIS (Table 8.1)

- Quality of information
- User interface
- Technical capability provided
- Benefits

### Comparing and Integrating EIS and DSS

- Tables 8.2 and 8.3 compare the two systems
  - Table 8.2 DSS definitions related to EIS
  - Table 8.3 Comparison of EIS and DSS
- EIS is part of decision support



### Integrating EIS and Group Support Systems

- EIS vendors easy interfaces with GSS
- Some EIS built in Lotus Domino / Notes
- Comshare Inc. and Pilot Software, Inc. -Lotus Domino/Notes-based enhancements and Web/Internet/Intranet links

#### **Traditional EIS Software**

- Major Commercial EIS Software Vendors
  - Comshare Inc. (www.comshare.com)
  - Pilot Software Inc. (www.pilotsw.com)
- Application Development Tools
  - In-house components
  - Comshare Commander tools
  - Pilot Software's Command Center Plus and Pilot Decision Support Suite



#### **Organizational DSS (ODSS)**

- Three Types of Decision Support
  - Individual
  - Group
  - Organizational

Hackathorn and Keen (1981)

- Organizational decision support focuses on an organizational task or activity involving a sequence of operations and actors
- Each individual's activities must mesh closely with other people's work
- Computer support is for
  - Improving communication and coordination
  - Problem solving



### **Definitions of ODSS**

- A combination of computer and communication technology designed to coordinate and disseminate decision-making across functional areas and hierarchical layers in order that decisions are congruent with organizational goals and management's shared interpretation of the competitive environment (R. T. Watson, 1990)
- A DSS that is used by individuals or groups at several workstations in more than one organizational unit who make varied (interrelated but autonomous) decisions using a common set of tools (Carter et al., 1992)
- A distributed decision support system (DDSS). Not a manager's DSS, but supports the organization's division of labor in decision making (Swanson and Zmud, 1990)
- Apply the technologies of computers and communications to enhance the organizational decisionmaking process. Vision of technological support for group processes to the higher level of organizations (King and Star, 1990)



### Common Characteristics of ODSS (George, 1991)

- Focus is on an organizational task or activity or a decision that affects several organizational units or corporate problems
- Cuts across organizational functions or hierarchical layers
- Almost always involves computerbased technologies, and may involve communication technologies
- Can Integrate ODSS with Group DSS and Executive Information Systems
- ODSS are an enterprise information system directly concerned with decision support



## Supply and Value Chains and Decision Support

- Supply chain: (originally) flow of materials from sources to internal use
- Demand chain: flow from inside to customers



### **Supply Chain**

- The flow of materials, information, and services from raw material suppliers through factories and warehouses to the end customers
- Includes the organizations and processes that create and deliver value to the end customers



# Supply Chain Management (SCM)

- To deliver an effective supply chain and do it effectively
- To plan, organize, and coordinate the supply chain's activities



### **SCM** Benefits

- Reduction in uncertainty and risks in the supply chain
- Positively affect
  - inventory levels
  - cycle time
  - processes
  - customer service
- Increase profitability



# Supply Chain Components

- Upstream
- Internal supply chain
- Downstream

## Involves product life cycle activities

Example (Figure 8.2)



#### Issues and Research

- GSS/EMS methods
- Web groupware
- Distance learning
- Virtual organization